

Using Your Teaching Techniques for Your Career Success

Soft Skills



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Techniques & Applications

- Wait time ▶**
 - Lesson Plans ▶**
 - Encouragement ▶**
 - Tell – Teach – Tell ▶**
 - Thought Provoking ? ▶**
 - Think-Pair-Share ▶**
 - Visual Learning ▶**
 - Differentiation ▶**
 - Timing ▶**
- **Leading**
 - **Managing**
 - **Mentoring**
 - **Facilitating**
 - **Presenting**
 - **Selling**

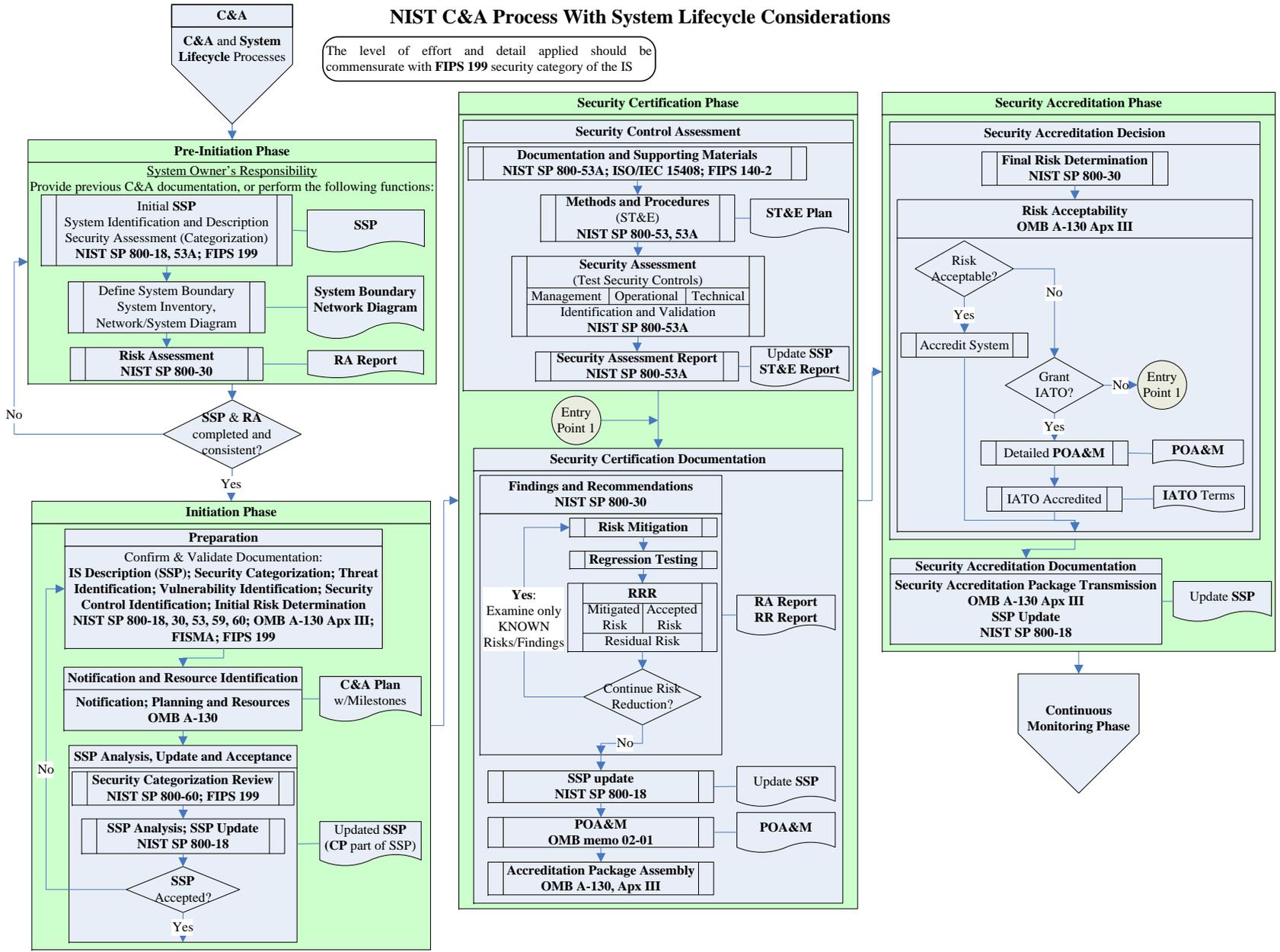
Their Frames of Reference

Management	Operations	IT Systems	Security
Money	Task delivery	Technical	Minimize risk
Business Costs Increase: business, revenue, profits, productivity, market share Decrease: costs, resources, deliverables resources	Business Delivery Faster delivery, Less manpower to do Lower cost to do Make me the hero	Infrastructure Development Technological silver bullet Most elegant solution Open, flexible operations Not from overhead budget	Restrict Services Little or no risk Meet regulations Keep me out of trouble

This Is My Approach

NIST C&A Process With System Lifecycle Considerations

The level of effort and detail applied should be commensurate with FIPS 199 security category of the IS



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Al Payne, CISSP

Jim Litchko, CAS

Combined 60 years experience in managing IT systems and IT security.

Practitioners, integrators, consultants, executives, program managers, budgeters, educators, motivators and facilitators.

Worked in government, military, commercial and academic positions. From NSA to Johns Hopkins University.

Have assessed over 150 IT systems from the White House to an Internet gambling casino.

Authors of four books and speak on security topics at over 30 events a year.

Former Navy and Marine Corp officers.

